

WE ARE HIRING!

JOB TITLE: ASSISTANT MANAGER – SHOWROOM x 2

LOCATION: SHEESHA SHOWROOM MALE'

About the Role

We are seeking a dynamic and proactive professional with a passion for sales and delivering exceptional customer service. In this role, you will oversee daily showroom operations, support sales performance, manage customer relations, and lead the team to deliver a seamless and satisfying buying experience in line with Honda's standards.

Requirements:

- Bachelor's degree in business management, sales & marketing or a related field.
- Minimum 05 years of experience in customer-facing roles or Operations.
- At least 02 years of experience in a supervisory role.
- Excellent leadership, communication and customer service skills.
- Exceptional problem-solving and decision-making abilities.
- Flexibility and adaptability to changing priorities and business needs.
- Proficiency in service management software and Microsoft Office.

Key Responsibilities:

- Drive the team to meet sales targets through motivation, tracking, and strategic planning.
- Oversee daily showroom operations to ensure smooth workflow and high-quality customer service as per Honda standards.
- Guide the team in handling inquiries, ensuring prompt follow-ups and strong lead conversions.
- Support the full sales process, including documentation, approvals, and customer communication, with accuracy and efficiency.
- Assist in coordinating motorcycle registration and delivery for a timely and smooth customer experience.
- Work with the Manager on market studies and submit reports to Honda as needed.
- Handle customer complaints professionally, identify service gaps, and implement improvements.
- Support onboarding, training, and performance evaluations to develop team skills and efficiency.

What We Offer:

- Career advancement opportunities and annual increments as per company policy.
- Comprehensive health insurance and staff discounts.
- Salary, MVR 20,000 to 22,000 negotiable based on qualifications and experience.

Deadline: 31st May 2025

- Candidates are required to submit fully completed "Application Form" with supporting documents listed in the form, before the deadline. Application form will be available to download from www.honda.mv
- Applications must be a compiled PDF file of all documents.
- Only short-listed candidates will be called for interview.